

General

1. What is the main business of KMG?

KMG is a vertically integrated national oil and gas company that operates across upstream, midstream and downstream segments.

2. Who are shareholders of KMG?

90.42% and 9.58% of shares are attributable to Samruk-Kazyna and National Bank of RK, respectively.

3. KMG a state-regulated company?

The following are regulated by state authorities:

- oil and gas transportation tariffs;
- gas storage tariffs;
- retail and wholesale prices of gas;

4. What are KMG's ratings?

- Moody's: Baa3
- S&P: BB
- Fitch: BBB-

Upstream

1. KMG's reserves for 2017?

As at 31-Dec-2017:

- oil and gas condensate reserves (A,B,C1) amounted 683 mln tonnes;
- gas reserves amounted 418.8 bln m³

2. What are KMG's oil and gas production volumes in 2018 year?

- Oil and condensate: 23.6 mln tonnes;
- Gas production: 8.1 bcm

3. What are portfolio companies' shares in oil production in 2018?

- 66% oil production comes from mature assets (Ozenmunaigas, Mangistaumunaigaz, Embamunaygas, Kazgermunai, Kazakhturkmunay, Kazakhoil Aktobe, etc.);
- 34% comes from the shares in Mega projects (Tengiz, Karachaganak and Kashagan).

4. What is KMG's share in oil and gas production of Kazakhstan in 2018?

- 26% of oil and condensate production;
- 15% of gas production is attributable to KMG;

Midstream

1. What are major operating assets in midstream?

- JSC KazTransOil (90%) – transports oil via its pipelines;
- Kazmortransflot (100%) – transports oil via marine fleet;
- Caspian Pipeline Consortium (CPC) (20.75%) – exports oil via pipelines;
- JSC Kaztransgas (100%) – transports gas and has storage facilities (Central Asia gas pipeline is the major and the shortest route for gas exported from Central Asia to China and Europe).

2. What are the export routes for oil and gas transportation?

- Export routes for Kazakh oil are the CPC pipelines, Atyrau-Samara (the entrance to the Russian Transnet system), Atasu-Alashankou, Aktau sea terminal in the Caspian Sea and the Batumi terminal on the Black Sea;
- Export routes for Kazakh gas are the following gas pipelines - Central Asia-Center (Russia), BGR-TBA (Kyrgyzstan), Kazakhstan – China pipelines.

Downstream

1. How much liquid hydrocarbons KMG refined in 2018?

KMG has interests in 4 refineries in Kazakhstan and 2 refineries in Romania. Consolidated refined volumes reached 19.7 mt of hydrocarbons in 2018 (net operating share of KMG).

2. How domestic refineries modernisation is going on?

- Atyrau refinery – completed in 2018;
- Pavlodar refinery - completed in 2017;
- Shymkent refinery – completed in 2018.

Financial

1. How you intend to finance your future capital expenditures?

KMG's intensive capital investments period is over, now it plans to finance maintenance capex only.

2. What is buyback period of 50% of Kashagan B.V?

Call option to buyback 50% stake in Kashagan has been prolonged from 2018-2020 to 2020-2022.